

the Los Angeles Times **Envelope**

ENTERTAINMENT BUSINESS VISIONARIES

Who Keeps the Lights On and the Cameras Rolling?

As stars rise and fall in the world of entertainment, there exists a constellation of frequently unsung heroes who serve neither in front nor behind the camera. Behind the glitz and glamour, there stands a squadron of professionals whose expertise fuels the engines that drive the industry forward.

Lawyers, accountants, lenders, business managers, health managers and an array of service providers form the bedrock upon which the edifice of entertainment rests. Their roles are not merely supportive; they are integral and indispensable. Their expertise can get a film or show greenlit... and can help elevate a project to the next level of excellence.

The Los Angeles Times B2B Publishing is excited to present this new business section designed to shine the spotlight on these uniquely talented visionaries in the entertainment industry who provide financing for projects and transactions as well as those who offer advisory services to entertainment industry firms and executives.

Across the following pages you'll read about those who provide essential contributions to the complex ecosystem of contracts, negotiations, finances and logistics – lawyers who wield the skills to navigate the labyrinth of Hollywood contracts, rights and intellectual property laws; accountants who serve as silent architects of financial stability in the entertainment world; and other key players. The trusted advisors alphabetically listed in this section have demonstrated exceptional skills and achievements across the full spectrum of responsibility, exemplary guidance and contributions to the Southern California entertainment business community at large.

Michael Karlin, a founding partner of NKSFB, oversees the financial affairs of clients, including business executives, real estate developers and entertainment industry professionals. He facilitated the sale of clients' music publishing catalogs and played a key role in closing a client's podcast business. A member of the American Institute of Certified Public Accountants (AICPA) and the California Society of Certified Public Accountants (CalCPA), he holds a Bachelor of Science in accounting and a Master of Taxation from the University of Southern California. Karlin sits on the boards of the Motion Picture and Television Fund, the Westcoast Sports Associates and the Matthew Silverman Memorial Foundation and serves on the board of advisors for USC's Leventhal School of Accounting.



**Michael
David
Karlin**
Founding Partner
NKSFB, LLC

David Weise

Founding Partner | *David Weise & Associates*



David Weise, founding partner at David Weise & Associates, is a respected figure in the entertainment industry, boasting over 34 years of professional business management experience. Recognized as one of the top business managers in entertainment by The Hollywood Reporter, Variety and Billboard, his career trajectory has been marked by a commitment to excellence and client success. After earning his Bachelor of Science from the University of Arizona, Weise embarked on his career path, starting with a national accounting firm in 1990 before transitioning to business management in 1992. Over the years, he honed his skills and expanded his clientele, eventually founding his own firm in 1999. Under Weise's leadership, the firm experienced significant growth, culminating in the formation of David Weise & Associates, Inc. in 2005.

Harley J. Neuman

Partner & Founder | *Neuman + Associates*



Harley Neuman has over 30 years of experience in business management, representing top names in the entertainment industry. He graduated magna cum laude from San Diego State University with a B.S. in business administration, majoring in accounting. Neuman began his career at Deloitte Haskins & Sells, where he led the entertainment industry practice. In 1991, he founded Neuman + Associates, a business management firm that merged with NKSFB in 2019. He is a member of the American Institute of Certified Public Accountants and the California Society of Certified Public Accountants (AICPA) as well as the California Society of CPAs, where he chaired the annual Entertainment Industry Conference in Los Angeles. Neuman serves on the board of directors of the Ellen DeGeneres Wildlife Fund and participates in several other nonprofits.